



JANUARY 2017

# Association of Fundraising Professionals

Your Resource for Development Education and Networking in San Diego County



## Today's Workshop

## Upcoming Events:

**AFP San Diego Chapter**  
**January 2017 Networking with the Experts**  
**Happy Hour Networking with the Experts**  
3:30-5:30PM, University Club atop Symphony Towers

**March 10<sup>th</sup>** - Major Gift Role Playing  
Location: The Old Globe

Today's Chapter Network and Learn is an opportunity to learn from some of our region's leading stewardship experts. Find out which stewardship approaches have been well received by donors, and how to create meaningful, long-lasting relationships and strategies that you can initiate to improve results this year.

**April 14<sup>th</sup>** - North County Partnership Grants  
Location: To Be Determined

**Merle Brodie, MPH, CFRE**, Gift Planning Officer, Girl Scouts San Diego

**May 12<sup>th</sup>** - Women in Philanthropy Panel  
Location: DoubleTree Mission Valley

**Ashley Dittmar, MPA**, Development Officer, Annual Programs, Project Concern International

**June 16<sup>th</sup>** - Giving USA 2017: Annual Report of Philanthropy "A First Look"  
Location: Sanford Institute for Regenerative Medicine

**Todd Schultz**, Vice President for Institutional Advancement, San Diego Symphony

**August 12<sup>th</sup>** - Planned Giving

**Christy Bliss Ramos**, Director of Development, Donor Relations, UC San Diego

**September 8<sup>th</sup>** - Board Development and Governance

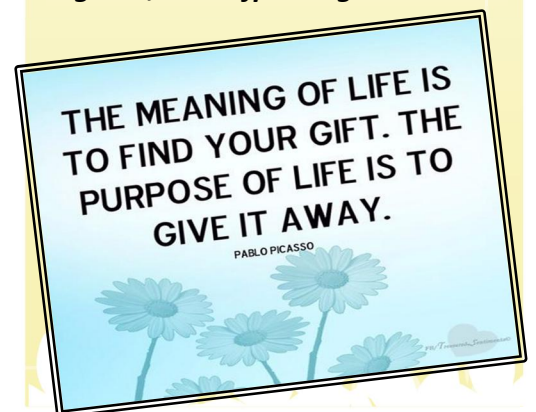
### January's Brown Bag Luncheon Series - **FREE!**

**January 27<sup>th</sup>, 11:30 to 1PM**

**Ready. Set. Go! Making 2017 a Fantastic Year!** Join AFP San Diego at a free session to discuss ideas and resources for all of your small nonprofit needs. Bring your lunch and a friend to enjoy this conversation.

Location: San Diego Foundation, 2508 Historic Decatur Road, San Diego, CA 92106. RSVP to Georgia Ringler at [georgia.ringler@afpsd.org](mailto:georgia.ringler@afpsd.org).

*For more information and to register, visit [afpsd.org](http://afpsd.org)*



## Opportunities for Involvement in AFP

### *Seeking Dedicated Professionals Now*

Have you been thinking of getting more involved in AFP San Diego but weren't sure how, or who to contact? We are looking for talented professionals representing a diverse array of experience and backgrounds to join us. Our mission is to advance philanthropy by empowering people and organizations to practice effective and ethical fundraising on behalf of the community.

- Inclusion Committee - Contact Danielle Dawson, Vice President of Inclusion at [ddawson@ucsd.edu](mailto:ddawson@ucsd.edu)
- NPD Planning Committee- Contact Georgia Ringler, AFP San Diego Chapter Manager at [Georgia.ringler@afpsd.org](mailto:Georgia.ringler@afpsd.org)
- Resource Development Committee -Contact Dale Ganzow, Vice President of Resource Development at [dganzow@sdbj.com](mailto:dganzow@sdbj.com) (1<sup>st</sup> Meeting February 17<sup>th</sup> at noon, SD Business Journal)
- Community Relations Committee - Contact Lisa Ritchie, M.A., Vice President of Community Relations at [lritchie@netzelgrigsby.com](mailto:lritchie@netzelgrigsby.com)

## Job Opportunities

All position announcements are posted on the AFP San Diego Job Center for 90 days. These are a select few of those listed. Announcements also are sent by email to members who have opted to receive notifications.

### **Development Director, Annual Giving**

Company: Serving Seniors

Submit application to: Giselle Beets at [giselle.beets@servingseniors.org](mailto:giselle.beets@servingseniors.org)

### **Major Gifts Officer**

Company: Promises2Kids

Submit application to: [tonya@promises2kids.org](mailto:tonya@promises2kids.org)

### **Senior Associate Director of Development**

Company: The Old Globe

Submit application to: Human Resources at [hr@theoldglobe.org](mailto:hr@theoldglobe.org)

***For more information and additional job postings, please visit [afpsd.org](http://afpsd.org)***



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### **Questions, Comments, Contributions to Next Month's Hotsheet?**

Contact Georgia Ringler, Chapter Administrator  
858-212-1706 or [Georgia.Ringler@afpsd.org](mailto:Georgia.Ringler@afpsd.org).

To partner with AFP San Diego, contact Lisa Ritchie at [lritchie@netzelgrigsby.com](mailto:lritchie@netzelgrigsby.com).

To contribute to the next month's Hotsheet contact Nikki Stankova at [nzstankova@ucsd.edu](mailto:nzstankova@ucsd.edu)